

CAREER OPPORTUNITY

Unlock Your Potential to Grow with Us!

Prince Bank Plc. is a commercial bank with license N^o B 46 issued by the National Bank of Cambodia. We strive to provide our customers with the best products and services delivered with professionalism.

Prince Bank Plc. has a clear vision: **"To be the financial institution of choice for our target customers."** With an ambitious growth plan, **Prince Bank Plc.** is expanding its branch network throughout Cambodia and looking for highly qualified candidates for the following position.

Position : Relationship Manager, Priority Banking (Chinese-speaking)
Location : Phnom Penh Branch

Job Responsibilities

- Acquires new clients through the introduction of Priority Banking products and services to them with professionalism
- Manages existing customer portfolios of high net worth individuals
- Creates and implements a sales-oriented customer calling program that focuses on leveraging referral business from existing clients
- Deepens existing customer relationships through cross-selling Bank products that complement the customer's needs and financial situation.
- Reviews sales reports and discusses results with the Senior Relationship Manager and priority banking staff to determine if any immediate actions need to be taken
- Creates an inviting and customer-friendly environment by providing a consistently high level of customer service
- Ensures that all customer complaints are effectively resolved
- Performs other tasks assigned by line manager.

Job Requirements

- Bachelor/Master degree in Business, Management or other related fields.
- Minimum 2 year experienced working in priority banking sales at a commercial bank with at least two years in leadership and management roles
- Excellent influencing, communication, sales and customer relationship skills
- Fluent in English and Chinese is a must
- Have integrity, maintain confidentiality, and have a willingness to work a flexible schedule
- Ability to think creatively and innovatively

HOW TO APPLY

Please submit your updated Cover Letter and CV to any nearby branches or head office of Prince Bank Plc. or via email:

jobs@princebank.com.kh



Prince Bank Plc



Not over 5MB



096 533 1111/ 096 311 7888

Note: Only shortlisted candidates will be contacted for a test or interview.