



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Head, Retail Deposit

Head Office

Position Summary: The Head, Retail Deposit is responsible for to manage and expand the revenue generated sources of the bank, it is required as a result to have a dedicated person manage in Deposit product.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> Engage with merchant team to improve customer echo system payment Engage with Data Analytic team on customer profiling and behavior make sure it is required with our target Engage with digital banking team on mobile app from customer perspective Manage deposit products to ensure that products suit to target customer. Take lead in mobilization and operations of deposit. Execute product/campaign proposal and ensure successful launch as approved feature. Work closely with other department to ensure system, product flow and staff awareness to all retail products and campaign. Initiative champion in deposit product campaign to increase of sale volume and build customer base Keep monitor on competitor movement to keep own bank deposit product stay competitive Build and strengthen business partnership to provide optimal customer experience and maximize sales opportunities. Provide guidance to staff in handling problems related to bank products. Analyze on the effectiveness of launched deposit/saving products. Work with marketing department to ensure that marketing campaign on the deposit is aligned with sales target and ensure the effectiveness of the campaign. Ensure all documents are well tracking and filing. Perform other tasks assigned by line manager. 	<ul style="list-style-type: none"> Master's degree in finance and Banking, Management and Business Administration or related fields. Minimum 5-6 years experiences in banking industry and in deposit/saving product/ in product research/product development, Market/Product Research, or relevant field. Good verbal and written communication skills Leadership Skills: You will have to keep your employees motivated, resolve conflicts, and make hard decisions for your employees. Analytical Skills: You will also need analytical skills to be able to solve problems that may come up during a typical workday. You will be analyzing data and making decisions that affect the project on a regular basis. Professional Training on Ms. Office, especially Ms. Excel Excellent in English proficiency both verbal and written, and Chinese is a plus. Proactive, flexible, and good team player. Honesty, commitment, and hard work.

Core Competencies' Requirements:

<ul style="list-style-type: none"> Customer First Lead with Passion 	<ul style="list-style-type: none"> Innovate Collaborate Think Ahead 	<ul style="list-style-type: none"> Develop Drive Results
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Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh .
Financial Benefits	Non- Financial Benefits	For more information:
Chinese New Year (100%)	Working only from Mon-Fri	Facebook: Prince Bank Plc. Website: www.princebank.com.kh Phone: 096 533 1111/096 311 7888
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
Birthday allowance	Training opportunities	
Annual salary increment	Promotion opportunities	