



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Senior Manager, Retail Deposit Product

Head Office

Position Summary: The Senior Manager, Retail Deposit Product is responsible to diversify and expand the revenue generated sources of the bank, it is required as a result to have a dedicated person in charge in Deposit product.

| Job Responsibilities | Job Requirements |
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| <ul style="list-style-type: none"> • Develop deposit products to ensure that products suit to target customer. • Take lead in mobilization and operations of deposit. • Execute product/campaign proposal and ensure successful launch as approved feature. • Work closely with other department to ensure system, product flow and staff awareness to all retail products and campaign. • Initiative champion in deposit product campaign to increase of sale volume and build customer base. • Keep monitor on competitor movement to keep own bank deposit product stay competitive. • Build and strengthen business partnership to provide optimal customer experience and maximize sales opportunities. • Provide guidance to staff in handling problems related to bank products. • Analyze on the effectiveness of launched deposit/saving products. • Work with marketing department to ensure that marketing campaign on the deposit is aligned with sales target and ensure the effectiveness of the campaign. • Ensure all documents are well tracking and filing. • Perform other tasks assigned by line manager. | <ul style="list-style-type: none"> • Master's degree in finance and Banking, Management and Business Administration or related fields. • Minimum 3 years experiences in banking industry and in deposit/saving product/ in product research/product development, Market/Product Research, or relevant field. • Good verbal and written communication skills • Leadership Skills: You will have to keep your employees motivated, resolve conflicts, and make hard decisions for your employees. • Analytical Skills: You will also need analytical skills to be able to solve problems that may come up during a typical workday. You will be analyzing data and making decisions that affect the project on a regular basis. |

Core Competencies' Requirements:

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| <ul style="list-style-type: none"> • Customer First • Lead with Passion | <ul style="list-style-type: none"> • Innovate • Collaborate • Think Ahead | <ul style="list-style-type: none"> • Develop • Drive Results |
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Why Join Us:

| Prince Bank's Staff Benefits | | If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh . |
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| Financial Benefits | Non- Financial Benefits | |
| Chinese New Year (100%) | Working only from Mon-Fri | For more information:  Prince Bank Plc.  www.princebank.com.kh  096 533 1111/096 311 7888 |
| Khmer New Year (50%) | Annual leave 18 days per year | |
| Pchum Ben Festival (50%) | Public holiday follow MOLV | |
| Annual performance bonus | NSSF | |
| Staff loan | Accident and Health Insurance | |
| Birthday allowance | Training opportunities | |
| Annual salary increment | Promotion opportunities | |