



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Assistant Relationship Manager, Lending

Branch Office

Position Summary: The Assistant Relationship Manager, Lending is responsible to assist department overall credit sales and processing related to grow department performance. Work with team to ensure the monthly target and achieved with high quality.

Job Responsibilities

- Analyze customer qualification and processing loan application for submission include write up, prepare, and verify others supporting document.
- Prepare loan agreement for sign up, hypothecation process, drawdown process and filling credit files properly as per lending guideline.
- Manage and provide quality customer service to maintain existing and new customers.
- Govern loan renewal process include tracking of renewal schedule and conduct annual review process of existing approved facilities as per lending guideline.
- Tracking PAR performance with action to follow up as per recovery guideline and initiate idea to settle.
- Direct or Indirect sale all business products to growing department/individual performance target.
- Assist Department to host & run events with the interest to build better customer relationships and acquisition of new customers.
- To actively service customers on their personal financial need aligned with customers' needs.
- Lead and coaching subordinate to perform daily task efficiency to support department business development.
- Other tasks assigned by Line Manager following business needs.

Job Requirements

- Bachelor's degree in business or related field.
- Min. 2 years' experience in credit proposal in commercial bank.
- Experience on financial products sale.
- Basic understand of SME or Corporate customer with assessment skills of credit risk.
- Be able to use English or Chinese is a plus.
- Proactive, flexible, and good team player.
- Result driven and passion to succeed.
- Integrity, confidentially, and willing to work in the flexible time.
- Strong interpersonal, lead team, and communication.
- Ability to think creatively and innovatively.

Core Competencies' Requirements:

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|---------------------|---------------|-----------------|
| • Customer First | • Innovate | • Develop |
| • Lead with Passion | • Collaborate | • Drive Results |
| | • Think Ahead | |

Why Join Us:

Prince Bank's Staff Benefits	
Financial Benefits	Non- Financial Benefits
Chinese New Year (100%)	Working only from Mon-Fri
Khmer New Year (50%)	Annual leave 18 days per year
Pchum Ben Festival (50%)	Public holiday follow MOLV
Annual performance bonus	NSSF
Staff loan	Accident and Health Insurance
Birthday allowance	Training opportunities
Annual salary increment	Promotion opportunities

If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh.

For more information:

- Prince Bank Plc.
- www.princebank.com.kh
- 096 533 1111/096 311 7888