



# JOB HIRING

## Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

### Senior Officer, Merchant Sale and Partnership

#### Head Office

**Position Summary:** The Senior Officer, Merchant Sale and Partnership is responsible on acquire new merchants to achieve monthly and yearly targets; build good relationship with them from cross-sales purpose.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> <li>• Sale of merchant and partnership services by contributing to the development of sound profitable business by creating effective referral networks.</li> <li>• Develop and implement effective customer retention strategies.</li> <li>• Manage relationships with an aligned portfolio of merchant service clients to increase products - penetration and retaining relationships.</li> <li>• Manage sales information and sales forecast comparing to market.</li> <li>• Conduct Merchant compliance checking to make sure it follows regulation and standard.</li> <li>• Perform other tasks assigned by the manager.</li> </ul>	<ul style="list-style-type: none"> <li>• Bachelor's degree in Business Administration, Finance and Banking, Management, Economics, or related field.</li> <li>• Minimum one or two years of experience with sale merchant in banking or related industry.</li> <li>• Very good customer services skill.</li> <li>• Microsoft office literacy.</li> <li>• Proactive, flexible, and good team player.</li> <li>• Integrity, confidentially, and willing to work in a flexible time.</li> <li>• Good command of written and spoken of English (Chinese is a plus).</li> </ul>

#### Core Competencies' Requirements:

<ul style="list-style-type: none"> <li>• Customer First</li> <li>• Lead with Passion</li> </ul>	<ul style="list-style-type: none"> <li>• Innovate</li> <li>• Collaborate</li> <li>• Think Ahead</li> </ul>	<ul style="list-style-type: none"> <li>• Develop</li> <li>• Drive Results</li> </ul>
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#### Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address <a href="mailto:jobs@princebank.com.kh">jobs@princebank.com.kh</a> .
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	<b>For more information:</b> Prince Bank Plc. <a href="http://www.princebank.com.kh">www.princebank.com.kh</a> 096 533 1111/096 311 7888
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
Birthday allowance	Training opportunities	
Annual salary increment	Promotion opportunities	