



# JOB HIRING

## Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

### Deputy Branch Manager Branch Office

**Position Summary:** To contribute deposit growth through establish new deposit customer base and manage existing customer relationship for cross sale opportunity.



Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> <li>Propose, plan, and execute deposit sale strategy to increase individual and team assigned target.</li> <li>Grow a strong deposit base &amp; customer footing via acquisition &amp; expansion of New to Bank high net worth individuals in country, tapping into both retail as well as business owners.</li> <li>Manage customer connections to build profitable relationships with customers, to deepen and broaden account relationships with the objective to generate revenue and focus on deposits and wealth management.</li> <li>Market deposits in both local and foreign currencies &amp; cross sell investment products where applicable.</li> <li>Plan and assist Head of Department to host &amp; run events with the interest to build better customer relationships and acquisition of new customers.</li> <li>Refer business loans to business centers where necessary.</li> <li>Active service customers on their personal financial need aligned with customers' needs</li> <li>Network high net worth individuals within the community.</li> <li>Lead and coach subordinate to performance daily task efficiency to support department business development.</li> <li>Perform other tasks assigned by line manager.</li> </ul>	<ul style="list-style-type: none"> <li>Bachelor's degree in business or credit related.</li> <li>English proficiency both verbal and written, and Chinese is a plus</li> <li>4-years' experience in customer relationship and deposit products sale in commercial bank.</li> <li>Knowledge and experience of Banking superior customer Services standard.</li> <li>Good interpersonal skill &amp; highly motivated.</li> </ul>

### Core Competencies' Requirements:

• Customer First	• Innovate	• Develop
• Lead with Passion	• Collaborate	• Drive Results
	• Think Ahead	

### Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address <a href="mailto:jobs@princebank.com.kh">jobs@princebank.com.kh</a> .
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	For more information:
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
Birthday allowance	Training opportunities	
Annual salary increment	Promotion opportunities	

 Prince Bank Plc.  
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