



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Senior Manager, Trade Finance

Head Office




Position Summary: The Senior Manager, Trade Finance is responsible to develop and execute business products including Trade Finance and other payment business to grow organization productivity.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> • Initiate trade finance products, new products/solutions to internal and external customers. • Develop the effective business strategic plans to uplift trade finance revenue and interest income. • Structuring and analyzing customer transaction's flow to comply with bank policy and procedure. • Maintenance and update trade finance products for supporting selling strategy. • Preparing trade finance products workflow and procedure • Processing trade finance operation and process improvement • Build strong relationship with existing customer and defining the market opportunity • Engage and coordinate with relevant stakeholders to put in place and improve products operational processes, including Trade Finance and Payment transactions. • Present business, product training and mentoring to internal staff. • Perform other tasks assigned by line manager. 	<ul style="list-style-type: none"> • Bachelor/master's degree in business, Management, or other related fields. • Minimum 4 years' experience banking services / trade finance/ international payment. • Very good influencing, communication, sales, and customer relationship skills. • Demonstrate personal responsibility/ accountability to deliver the set results. • Integrity, confidentiality, and have a willingness to work under high pressure working environment. • Ability to think creatively and innovatively. • Very good command of English and Chinese is a plus.

Core Competencies' Requirements:

<ul style="list-style-type: none"> • Customer First • Lead with Passion 	<ul style="list-style-type: none"> • Innovate • Collaborate • Think Ahead 	<ul style="list-style-type: none"> • Develop • Drive Results
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Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh . For more information:  Prince Bank Plc.  www.princebank.com.kh  096 533 1111/096 311 7888
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
Birthday allowance	Training opportunities	
Annual salary increment	Promotion opportunities	