

# CAREER OPPORTUNITY

*Unlock Your Potential to Grow with Us!*

**Prince Bank Plc.**, recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism.

**Prince Bank Plc.** has a clear vision, **"to be the financial institution of choice for our target customers."** With an ambitious growth plan, **Prince Bank Plc.** is expanding its business operations and looking for highly qualified candidates to fill the following position.

**Position** : Deputy Head, Business Financial Services  
**Location** : Head Office

## Job Responsibilities

- Oversee department daily performance to address problem or challenge in order to solve on time
- Propose, plan and develop strategies to drive department Loans & Deposits growth targets
- Review and support credit proposal and overall risk analyze
- Identify key areas for improvement in the department towards working process, teamwork and provide recommendation if necessary
- Innovate new products and financial services to expand business growth in the agreed segments; achieving the agreed KPIs
- Assist in improving customer service quality and maintain potential clients
- Improve the product process to expedite customer turnaround time and service experience
- Provide coaching and training to relationship team to improve their capacity and emotional intelligent management
- Perform other tasks assigned by manager

## Job Requirements

- Minimum bachelor's degree in Finance and Banking, Marketing or related field
- Minimum 6 years of experience preferably in commercial business area and 3 years in managerial role
- Proven sales and service record in financial industry or related industries
- Knowledge and experience of SME, commercial and other trade or financial services
- Confidence, pro-active and ability to work under pressure
- Excellent English and Chinese is a plus

## HOW TO APPLY

Please submit your updated CV to any nearby branches or head office of Prince Bank Plc. or via email: [jobs@princebank.com.kh](mailto:jobs@princebank.com.kh)



Prince Bank Plc

Not over 5MB

096 533 1111/ 096 311 7888

**Note:** Only shortlisted candidates will be contacted for a test or interview.