

CAREER OPPORTUNITY

Unlock Your Potential to Grow with Us!

Prince Bank Plc. is a commercial bank with license N^o B 46 issued by the National Bank of Cambodia to provide professional banking services to customers in Cambodia.

Prince Bank Plc. has a clear vision “**to be always the financial institution of choice for our target customers**”. With an ambitious growth plan, **Prince Bank Plc.** is expanding its business operations throughout the country and looking for highly qualified candidates for the following position.

Position : **Assistant Manager, Business Relationship-Deposit**
Reporting line : **Manager, Business Relationship-Deposit**
Location : **Head Office**

Job Responsibilities

- Participate in developing and cultivating new deposit clients and retention strategies
- Execute sales strategies and direct sale relationship with new prospects for promotion and also cross-sale opportunities
- Prepare and properly manage client base, including management of Fund Under Management and sales pipeline report
- Provide assistance to each customer to determine their needs with strong understanding of the banks need-based selling structure
- Answer questions and/or resolve customer complex problem/complaint
- Provide the effective presentation of bank deposit products to local companies to achieve branch set target
- Provide excellent customer service and represent the bank in a professional and responsible manner
- Perform other tasks as assigned by line manager

Job Requirements

- Bachelor degree in Finance and Banking or other related fields
- Minimum 2-3 years of experience in Deposit role with the participation of developing strategies
- Good at problem solving and good relationship with Clients
- Be able to use MS Office
- Proactive, flexible and good team player
- Integrity, confident and strong interpersonal skills
- Ability to think creatively and innovatively
- Very good in English and Chinese is a Plus

HOW TO APPLY

Please submit your updated Cover Letter and CV to any nearby branches or head office of Prince Bank Plc. or via email: jobs@princebank.com.kh



Prince Bank Plc



Not over 5MB



096 533 1111/ 096 311 7888

Note: Only shortlisted candidates will be contacted for a test or interview.