



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Relationship Manager, Priority Banking

Branch Office




Position Summary: Relationship Manager, Priority Banking is responsible for build long-term relationships with clients and customer collect deposit from PB customer Support daily operating transaction.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> Acquire new clients through the introduction of Priority Banking products and services to them with professionalism. Manage existing customer portfolios of high-net-worth individuals. Deepen existing customer relationships through cross-selling Bank products that complement the customer's needs and financial situation. Review sales report and discusses results with the Senior Relationship Manager and priority banking staff to determine if any immediate actions need to be taken. Create an invitation and customer-friendly environment by providing a consistently high level of customer service. Ensure that all customer complaints are effectively resolved. Process customer's account opening in the Flexcube system and ensure efficient accuracy processing. Authorize transactions in FlexQube Ensure to follow product guidelines and file all documents properly. Provide necessary training/coaching and supervision to ensure the success of sales. Perform other tasks as assigned by the line manager. 	<ul style="list-style-type: none"> Master's/bachelor's degree in business, Management, or other related fields At least 3 years' of experience working in priority banking sales at a commercial bank with at least two years in leadership and management roles. Candidates with strong acquisition or good networking backgrounds are preferred. Personable, with good interpersonal and communication skills Good understanding of financial compliance and regulatory requirements is an added advantage.

Core Competencies' Requirements:

<ul style="list-style-type: none"> Customer First Lead with Passion 	<ul style="list-style-type: none"> Innovate Collaborate Think Ahead 	<ul style="list-style-type: none"> Develop Drive Results
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Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh . For more information:  Prince Bank Plc.  www.princebank.com.kh  096 533 1111/096 311 7888
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
OT allowance	Training opportunities	
Annual salary increment	Promotion opportunities	