



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Center Manager, Priority Banking

Branch Office

Position Summary: Center Manager, Priority Banking is responsible for drive and manage the PB sale team and center to ensure achievement of sale target.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> Oversee the PB team to ensure excellent service is provided to customers and complaint is resolved within the given time frame. Ensure acquisition of new customers, portfolio management, cross-selling, and staff productivity are managed effectively. Track and manage the performance of staff and center via daily reports and discuss results with Line Manager on the action plan for continuous improvement. Drive activities of PB sale staff to ensure sufficient appointments including organizing regular events to enable acquisition/interactions with customers to build rapport and cross-selling. Authorize account opening and transaction verifying by approving in the operating system such as Flexcube, CBS, BI, Smart Vista, PAO, etc within the same level of Branch Service Supervisor. Ensure the success of Priority exclusive events and related programs Coaching and guiding PB staff especially non-performers. Perform other tasks assigned by the line manager 	<ul style="list-style-type: none"> Master's/bachelor's degree in business, Management, or other related fields. Language proficiency in English and being able to use Chinese is a plus. Minimum 5- years of experience in Priority Banking sales at a commercial bank with at least two years in leadership and management roles. Good understanding of financial compliance and regulatory requirements is an added advantage. Candidates with strong acquisition or good networking backgrounds are preferred. Strong numeric and interpersonal skills. Proactive, flexible, and a good team player Work well under pleasure and tight timelines.

Core Competencies' Requirements:

<ul style="list-style-type: none"> Customer First Lead with Passion 	<ul style="list-style-type: none"> Innovate Collaborate Think Ahead 	<ul style="list-style-type: none"> Develop Drive Results
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Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh .
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	For more information: Prince Bank Plc. www.princebank.com.kh 096 533 1111/096 311 7888
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
OT allowance	Training opportunities	
Annual salary increment	Promotion opportunities	