



JOB HIRING

Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

Assistant Relationship Manager, Priority Banking

Branch Office

Position Summary: Assistant Relationship Manager, Priority Banking is responsible for support Line Manager on maintains existing customers service, providing excellent customer service Ensure zero customer complaints throughout the year

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> Acquire new clients through the introduction of Priority Banking products and services to them with professionalism Prepare client's documents assigned by the manager Manage existing customer portfolios of high-net-worth individuals. Create and implements a sales-oriented customer calling program that focuses on leveraging referral business from existing clients. Deepen existing customer relationships through cross-selling Bank products that complement the customer's needs and financial situation. Review sales reports and discusses results with the Senior Relationship Manager and priority banking staff to determine if any immediate actions need to be taken. Create an inviting and customer-friendly environment by providing a consistently high level of customer service. Ensure that all customer complaints are effectively resolved. Provide competitive market information. Ensure following all product guidelines and proper filing documents. Process customer's account opening in the Flexcube system and ensure efficient accuracy processing. 	<ul style="list-style-type: none"> Bachelor's degree in business management, or other related fields At least 3-year experience working in priority banking sales at a commercial bank with at least two years in leadership and management roles. Develop effective working relationships with colleagues to deliver seamless service to clients. Some knowledge of financial statements and deposit customer assessment skill




Core Competencies' Requirements:

<ul style="list-style-type: none"> Customer First Lead with Passion 	<ul style="list-style-type: none"> Innovate Collaborate Think Ahead 	<ul style="list-style-type: none"> Develop Drive Results
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Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address jobs@princebank.com.kh .
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
OT allowance	Training opportunities	
Annual salary increment	Promotion opportunities	

For more information:

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