



# JOB HIRING

## Be Part of Our Success Growing Team

Prince Bank Plc., recognized with Global, Asia's and Cambodia's Best Employer Brand Awards in 2019 and 2020, is a commercial bank that strives to provide customers with the best products and services delivered with professionalism. Prince Bank Plc. has a clear vision, "to be the financial institution of choice for our target customers." With an ambitious growth plan, Prince Bank Plc. is expanding its business operations and looking for highly qualified candidates to fill the following position.

### Senior Manager, Trade Sale

#### Head Office

**Position Summary:** The Senior Manager, Trade Sale is responsible on develop and execute business products including Trade Finance and other payment business to grow organization productivity.

Job Responsibilities	Job Requirements
<ul style="list-style-type: none"> <li>• Initiate business products feature and selling strategy and communicate new products/solutions to internal and external customers.</li> <li>• Process, Issue and Confirm trade finance products and services.</li> <li>• Conduct market and competitor analysis on business products advantage and propose plan for modification to stay strong in competitive ability.</li> <li>• Work with relevant stakeholders to put in place and improve products operational processes including Trade Finance and Payment transactions.</li> <li>• Present business product training and mentoring to internal staff.</li> <li>• Lead and coaching subordinate to performance daily task efficiency to support department business development.</li> <li>• Perform other tasks assigned by line manager.</li> </ul>	<ul style="list-style-type: none"> <li>• Bachelor's degree/ Professional Qualification in accounting/Finance/Economics or equivalent, Diploma in English</li> <li>• Minimum 5 years' experience banking services / trade finance/ international payment.</li> <li>• Very good customer services skill.</li> <li>• Microsoft office literacy.</li> <li>• Proactive, flexible, and good team player.</li> <li>• Integrity, confidentially, and willing to work in a flexible time.</li> <li>• Good command of written and spoken of English (Chinese is a plus).</li> </ul>

#### Core Competencies' Requirements:

<ul style="list-style-type: none"> <li>• Customer First</li> <li>• Lead with Passion</li> </ul>	<ul style="list-style-type: none"> <li>• Innovate</li> <li>• Collaborate</li> <li>• Think Ahead</li> </ul>	<ul style="list-style-type: none"> <li>• Develop</li> <li>• Drive Results</li> </ul>
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#### Why Join Us:

Prince Bank's Staff Benefits		If you meet the above requirements and wish to join our dynamic team; please send your recent CV including expected salary to the email address <a href="mailto:jobs@princebank.com.kh">jobs@princebank.com.kh</a> .
Financial Benefits	Non- Financial Benefits	
Chinese New Year (100%)	Working only from Mon-Fri	<b>For more information:</b> Prince Bank Plc. <a href="http://www.princebank.com.kh">www.princebank.com.kh</a> 096 533 1111/096 311 7888
Khmer New Year (50%)	Annual leave 18 days per year	
Pchum Ben Festival (50%)	Public holiday follow MOLV	
Annual performance bonus	NSSF	
Staff loan	Accident and Health Insurance	
OT allowance	Training opportunities	
Annual salary increment	Promotion opportunities	